ATTACHMENT G: The Nanaimo Men's-Resource Centre



OTHER GRANT APPLICATION

Revenue Services | pte@nanaimo.ca

1

Other Grants are available to recognize the significant value that volunteers, volunteer groups and Non-Profit Organizations contribute to the spiritual, educational, social, cultural, and physical well-being of the community. Up to two intakes are offered annually. Completing an application does not guarantee approval.

APPLICANT INFORMATION

Name(s): The Nanaimo Men's Resource	Centre	Position: Administrator
Mailing Address: 418D Fitzwilliam st	City: Nanaimo	Postal Code: V9R3A7
Email: marilyn.watson@themenscentre.ca	8	Phone: 2507161551

PROPERTY INFORMATION

Civic Address: 418D Fitzwilliam st	Folio:
Legal Description: lot 6, blk 32,sec 1,plan 584, ld 32	PID 007-799-292
Registered Owner (if different from applicant): The K	risto Zorkin group

ORGANIZATION INFORMATION

Organization Name: The Men's Centre	¥.	
Representative Name: Marilyn Watson	Email: marilyn.watson@themenscentre.ca	
Is the Organization a registered Society?	☑ Yes - Registration No.: 500 43685	
Is the Organization a Registered Charity?	Ves - Registration No. BN 876952110	
Number of full-time staff:	Number of part-time staff: 6	
Number of community volunteers: 3	Number of volunteer hours/Year: 200	416
Please provide a brief description of the o	rganization's mandate:	,
How is the organization funded?		and and a state
BC Gaming Grant		
BC Gaming Grant	rograms and services?	
What other organizations provide similar p	-	
What other organizations provide similar p	-	
	rograms and services? eatth Centre. e only local Men's ve	

City of Nanaimo | 455 Wallace Street, Nanaimo, BC, V9R 5J6 | www.nanaimo.ca —

OTHER GRANT APPLICATION

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Is there a fee to any of the activities/services provided by the organization? 🗹 Yes 🛛 🔲 No

If yes, please provide details of the fee(s):

Fee Type (annual, monthly, etc.)	Fee Amount	Description
Sliding scale based on	\$0	
income level. \$0 to \$60	\$60	
	\$	

Detail current and/or planned revenue-generating activities by the organization.

Some clients of our counseling pay market rates to subsidize other clients.

Has the organization received assistance from the City of Nanaimo in previous years (Other Grant, Permissive Tax Exemption, In-kind...)?

☑ Yes (please complete the table below) □ No

Year	Amount	Purpose for Which Assistance Was Used
2023	\$3600	Permissive Tax Exemption
2022	\$ 3500	Father's day in the park events grant
	\$	Permissive Tax Exemption

GRANT REQUEST

Amount of grant i	requested: \$ 10,000	· ·	·
Capital grant	Community event funding	Educational funding	Emergency funding
🗖 In-kind funding	for facility rental		
Facility addres	SS; .		
Rental dates &	& times:		
Other: Marketir	ng		
Proposed use of f	unding:		·
Provide informatio	n within the community regardin	g the many services availa	able at the Men's Centre.
How will the use c	of this funding benefit a large po	rtion of the community?	
			، به مربع مربع مربع مربع مربع مربع مربع مربع
Encourage men to	o make use of our services whic	h will benefit them and the	ir community.

OTHER GRANT APPLICATION

Revenue Services | pte@nanaimo.ca

What would be the consequences to not being awarded this funding?

A key part of social services is outreach to potential clients so they can learn of our services.

List other agencies/organizations whose financial or in-kind support has been requested for this project.

Organization Name		Amount Requested	Status of Request
		\$	
At	9	\$	
		\$	

SUPPORTING DOCUMENTATION

Certificate of Good Standing from BC Registry Services

Confirmation of Charity status per Canada Revenue Agency (if applicable)

E Financial Statement for most recent fiscal year

Current year budget

□ Invoice/quote for capital purchase

SIGNATURE

I am an authorized signing officer of the organization and I certify that the information given in this application is accurate and complete. Should an Other Grant be granted for the above listed project/event, I agree to the following terms:

- Any unused funds from the Other Grant are to be returned to the City of Nanaimo;
- The property use will be in compliance with all applicable municipal policies and bylaws; and
- The organization will publicly acknowledge the Other Grant awarded by the City.

Sianature	-		

NOT	ES
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First Intake - May 15th

Second Intake - September 15th (if funding available)

Submit to:

Email: pte@nanaimo.ca Mail: 455 Wallace Street, Nanaimo, BC V9R 5J6 Oct 17, 2024

Date



City of Nanaimo, Grant Review Committee

Dear Grant Review Committee,

On behalf of The Men's Centre, I am pleased to submit this application for funding support for a comprehensive marketing plan development initiative. This represents a new and strategic direction for our organization as we seek to expand our reach and better serve the men in our Nanaimo community.

Project Overview

The Men's Centre is launching its first comprehensive marketing initiative to develop a professional marketing strategy and implementation plan. This new initiative will enable us to:

- Increase Community Awareness: Develop targeted marketing materials and strategies to reach men who could benefit from our services but may not currently know about our programs
- Enhance Program Visibility: Create professional marketing collateral that effectively communicates our mission, services, and impact to the broader community
- Strengthen Community Partnerships: Establish a marketing framework that will help us better collaborate with other community organizations and service providers
- Improve Service Accessibility: Develop marketing approaches that reduce barriers and stigma, making our services more accessible to men who need support

Project Description

With the assistance of a professional online and offline Marketing Consultant, this comprehensive marketing plan development will be implemented through a three-phase approach:

Phase 1 - Strategic Planning: Development of a customized marketing strategy including target audience analysis, goal identification, and creation of a 12-month marketing calendar with budget recommendations.

Phase 2 - Brand Development: Creation of professional marketing tools including updated branding materials, website enhancements, print collateral, and digital marketing assets.

Phase 3 - Implementation Framework: Establishment of ongoing marketing tactics including social media strategy, content development, and community outreach protocols.

Community Impact

This marketing initiative will directly benefit a large portion of Nanaimo's community by:

- Reaching Underserved Populations: Many men in our community face challenges accessing mental health and support services due to stigma and lack of awareness
- Supporting Families: When men receive appropriate support, it positively impacts their families and relationships
- Reducing Community Health Costs: Early intervention and support can prevent more serious mental health crises
- Building Community Resilience: Stronger support networks for men contribute to overall community well-being

Innovation and Need

This represents The Men's Centre's first dedicated marketing initiative, marking a significant step forward in our organizational development. Without professional marketing support, we risk continuing to operate with limited community awareness, potentially missing opportunities to serve men who could benefit from our programs.

The consequences of not receiving this funding would mean continuing with our current informal marketing approaches, limiting our ability to:

- Reach men who are unaware of our services
- Professionally present our programs to potential funders and partners
- Effectively communicate our impact to the community
- Develop sustainable outreach strategies

Request Summary

We respectfully request \$10,000 in funding to support this new marketing initiative. This investment will help The Men's Centre build the professional marketing foundation necessary to better serve Nanaimo's male population and contribute more effectively to our community's overall well-being. We are committed to acknowledging the City of Nanaimo's support publicly and will provide regular updates on the project's progress and outcomes.

Thank you for considering our application. We look forward to discussing how this initiative will benefit our community.

Warm regards

Linda Stephenson

Linda Stephenson Executive Director The Men's Centre <u>linda@themenscentre.ca</u>

Item	Amount
MARKETING ACTIVITIES	
Marketing Plan Development	2750
Social Media Strategy	1200
Social Media Implementation (3 months)	1800
Email Marketing (Setup + 1 Newsletter)	850
Consulting & Support (6 hours)	900
Subtotal	7500
ADMINISTRATION & OVERSIGHT (25%)	2500
TOTAL REQUEST	10000



2024 BC SOCIETY ANNUAL REPORT

BC Society • Societies Act

NAME OF SOCIETY: NANAIMO MEN'S RESOURCE CENTRE

Incorporation Number: Business Number: Filed Date and Time: Annual General Meeting (AGM) Date: S0043685 87695 2110 BC0001 May 16, 2024 01:24 PM Pacific Time April 23, 2024

REGISTERED OFFICE ADDRESS INFORMATION

Delivery Address: 418D FITZWILLIAM STREET NANAIMO BC V9R 3A1 Mailing Address: 418D FITZWILLIAM STREET NANAIMO BC V9R 3A1

DIRECTOR INFORMATION AS OF April 23, 2024

Last Name, First Name Middle Name:

Delivery Address:

Last Name, First Name Middle Name:

Delivery Address:

Last Name, First Name Middle Name:

Delivery Address:

Last Name, First Name Middle Name:

Delivery Address:



NANAIMO MEN'S RESOURCE CENTRE FINANCIAL INFORMATION OCTOBER 31, 2023

NANAIMO MEN'S RESOURCE CENTRE FINANCIAL INFORMATION OCTOBER 31, 2023

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COMPILATION ENGAGEMENT REPORT

To the management of Nanaimo Men's Resource Centre

On the basis of information provided by management, we have compiled the statement of financial position of Nanaimo Men's Resource Centre as at October 31, 2023, the statements of operations and changes in net assets for the year then ended, and note 1, which describes the basis of accounting applied in the preparation of the compiled financial information ("financial information").

Management is responsible for the accompanying financial information, including the accuracy and completeness of the underlying information used to compile it and the selection of the basis of accounting.

We performed this engagement in accordance with Canadian Standard on Related Services (CSRS) 4200, Compilation Engagements, which requires us to comply with relevant ethical requirements. Our responsibility is to assist management in the preparation of the financial information.

We did not perform an audit engagement or a review engagement, nor were we required to perform procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an audit opinion or a review conclusion, or provide any form of assurance on the financial information.

Readers are cautioned that the financial information may not be appropriate for their purposes.

Nanaimo, BC February 21, 2024 Chartered Professional Accountants

NANAIMO MEN'S RESOURCE CENTRE STATEMENT OF OPERATIONS FOR THE YEAR ENDED OCTOBER 31, 2023

FOR THE YEAR ENDED OCTOBER 31, 2	2023	2022
REVENUES	\$ 303,638	\$ 216,868
EXPENDITURES Donations	140,116	87,725
Wages and benefits	98,087	126,602
Rent Consulting fees	21,734 17,247	22,063 24,302
Computer and technology expense	11,594	14,172
Professional fees Telephone and utilities	5,643 4,022	6,646 5,768
Insurance Office	3,033 2,464	2,326 2,957
Repairs and maintenance	1,625	310
Advertising and promotion Amortization	1,459 776	402 1,416
Interest and bank charges Staff training	540 173	337 134
Volunteer appreciation	130	25
Program supplies Business licenses, dues and memberships	14 	5,998 240
Vehicle	-	204
Travel		72_
	308,657	301,699
DEFICIENCY OF REVENUES OVER EXPENDITURES	\$ (5,019)	\$ (84,831)

NANAIMO MEN'S RESOURCE CENTRE STATEMENT OF CHANGES IN NET ASSETS FOR THE YEAR ENDED OCTOBER 31, 2023

	2023	2022
BALANCE, beginning of year	\$ 47,828	\$ 132,659
DEFICIENCY OF REVENUES OVER EXPENDITURES	 (5,019)	(84,831)
BALANCE, end of year	\$ 42,809	\$ 47,828

NANAIMO MEN'S RESOURCE CENTRE STATEMENT OF FINANCIAL POSITION OCTOBER 31, 2023

0010BER 31, 2023	2023	2022		
ASSETS				
CURRENT ASSETS Cash and cash equivalents Prepaid expenses and deposits GST receivable	\$ 46,913 1,396 610	\$ 50,713 1,396 3,996		
	48,919	56,105		
PROPERTY, PLANT AND EQUIPMENT (Note 2)	 991	1,767		
	\$ 49,910	\$ 57,872		
LIABILITIES				
CURRENT LIABILITIES Accounts payable and accrued liabilities Deposits Government remittances	\$ 5,630 175 1,296	\$ 8,121 - 1,923		
	7,101	10,044		
NET ASSETS	 42,809	47,828		
	\$ 49,910	\$ 57,872		

NANAIMO MEN'S RESOURCE CENTRE SCHEDULE OF REVENUES FOR THE YEAR ENDED OCTOBER 31, 2023

	2023	2022
BC gaming and raffle income	\$ 110,001	\$ 110,001
Donations in kind - goods and services	65,000	66,200
Small non-government grants	56,000	9,000
Donations in kind - volunteer labour	27,120	21,580
Donations	16,701	7,981
Rental income	9,780	852
Federation of Community Social Services	8,100	-
Miscellaneous revenue	7,436	707
City of Nanaimo	3,500	500
Government subsidies and grants	-	47
	\$ 303,638	\$ 216,868

NANAIMO MEN'S RESOURCE CENTRE NOTES TO THE FINANCIAL INFORMATION FOR THE YEAR ENDED OCTOBER 31, 2023

GENERAL INFORMATION

Nanaimo Men's Resource Centre is a not-for-profit organization incorporated under the Societies Act of British Columbia on September 18, 2001. The Society was formed to provide support and education programs to men and their families.

The Society is exempt from income tax as a not for profit organization.

Readers are cautioned that compiled financial information is different from a complete set of financial statements. Compiled financial information comprises schedules of financial information and does not require that any notes to the financial statements nor a statement of cash flows be presented. The compiled financial information is prepared under the basis of accounting described below and is not prepared under any accounting framework. The notes contained herein are for clarification purposes only and no inference should be drawn as to adequacy or completeness.

1. BASIS OF ACCOUNTING

The basis of accounting applied in the preparation of the financial information is on the historical cost basis, reflecting cash transactions with the addition of:

- property, plant and equipment amortized over their useful life
- accounts payable and accrued liabilities

2. **PROPERTY, PLANT AND EQUIPMENT**

	Cost	 imulated ortization	Ne	2023 et book value	Ν	2022 et book value
Office equipment Computer equipment	\$ 23,595 15,662	\$ 22,748 15,518	\$	847 144	\$	960 807
	\$ 39,257	\$ 38,266	\$	991	\$	1,767

Amortization for the year amounted to \$776 (2022 - \$1,416).

	Budget Increase	1																					
H1	UNAL	LOCATED	Total	Budget 2024	Budget 2025	Boots to Suits Actuals 2023 Bu	udget 2024 Bi		ommunity Edu			ommunity Out		Fa	mily Crisis Sup	pport		esource and R			orkshops and l		
ĸ	REVENUES		Actuals 2023	Suugei 2024	Budget 2025	Actuals 2023 Bt	Juget 2024 Bt	Idget 2025 A	Cluais 2023 B	uuget 2024 Bi	uuget 2025 At	Cludis 2023 B	uugei 2024 Bi	Juget 2025 A	ctuais 2023 Bi	uuget 2024 B	uuget 2025 A	ctuais 2023 E	auger 2024 B	duget 2025 A	uais 2023 Bi	iugei 2024 Bi	Juget 2025
K			_																				
ĸ	FUNDING		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
H	Cash Contributions 4102.BC.C.G. Chantable Gaming Grant 4103.NA.SB City of Nanaimo Hub City Soap 4037 - Grant Revenue 4105 - Membership 4101.CA.PR Payrold Source Deductions S 4101 Payroll & Source Deductions Carried Fo 4131 Social Berviolas DC 4130 - Workshop Donations 4100 - Donations 4201 - Counselling Sixing Scale Fees 4202 - Counselling Sixing Scale Scale 2022 - Dealing with the Dragon Sixing Scale	0 0 10 0 0 (8,313) (1,374) 0	110,000 0 10 0 26,421 7,426 6,380	122,043 0 12,000 45 0 14,869 4,400 4,400	110,000 0 12,000 45 0 15,620 10,943 4,000	3,014 0 0 0 0 0 0 450 0 0 0	3,000	3,000	18,997 0 0 0 0 0 0 300 0 0 0	19,000	6,300	9,999 0 0 0 0 0 0 10,000 0 0	10,000	10,000 960	8,998 0 0 0 0 0 0 1,600 0 0	9,000	9,000	49,995 0 0 0 0 0 0 19,865 4,800 0	56,143 12,000 4,800	50,000 12,000 10,943	18,997 0 0 0 0 0 0 2,519 4,000 6,380	24,900 2,519 4,000	19,000 6,310 0 4,000
H2 K	Total Cash Contributions	(9,677)	150,237	157,757	152,608	3,464	3,450	3,450	19,297	19,300	25,300	19,999	20,000	10,960	10,598	10,600	10,600	74,660	72,943	72,943	31,896	31,419	29,310
H1 H2	Other Income 4440 - Interest Revenue 4310 - Meeting Room Rentals 4320 - Office Rentals Total Other Income	0 0 0	1 9,780 0 9,781	0 0 17,760 17,760	0 5,277 11,910 17,187	0 1,630 1,630	1,812 1,812	1,550 1,550	0 1,630 1,630	500 500	3,730 3,730	0 1,630 1,630	4,000 4,000	0 4,520 4,520	0 1,630 1,630	1,000 1,000	0 3,340 3,340	0 1,630 1,630	6,166 6,166	1,547 2,500 4,047	0 1,630 1,630	4,282 4,282	0
K H2	In Kind Contributions 4466 - Donations in Kind 4467 - Donations in Kind - Volunteer Labor 4468 - Board Hours	0	68,000 41,400 9 120	68,000 41,400 9 120	68,000 41,400	17,000 6,900 1,519	17,000 6,900 1,519	17,000 6,900 1,519	0 6,900 1,519	0 6,900 1,519	0 6,900 1,519	17,000 6,900 1,520	17,000 6,900 1,520	17,000 6,900 1,520	17,000 6,900 1,520	17,000 6,900 1,520	17,000 6,900 1,520	17,000 6,900 1,520	17,000 6,900 1,520	17,000 6,900 1,520	0 6,900 1,520	0 6,900 1,520	0 6,900 1,520
H2 K	Total In Kind Contributions	0	9,120 109,400	9,120 109,400	9,120 109,400	23,900	1,519 23,900	1,519 23,900	1,519 6,900	6,900	1,519 6,900	1,520 23,900	1,520 23,900	1,520 23,900	1,520 23,900	1,520 23,900	23,900	23,900	1,520 23,900	1,520 23,900	6,900	1,520 6,900	6,900
H1 K	Total REVENUES	(9,677)	269,418	284,917	279,195	28,994	29,162	28,900	27,827	26,700	35,930	45,529	47,900	39,380	36,128	35,500	37,840	100,190	103,009	100,890	40,426	42,601	36,210
H1 K	EXPENSES																						
H	Cash Expenses 5610 - Accounting & Logal 5610 - Accounting & Logal 5615 - Acputing & Pornotons 5778 - Capital Acquisition 5778 - Computer software (5775) 5783 - Computer System Maintenance 5409 - CPE Expense 5420 - El Expense 5420 - El Expense 5420 - El Expense 5420 - Internet Bank Charges 5781 - Indernet 5786 - Janitorial 5783 - Lonense, Fees & Dues 5781 - Indernet 5780 - Office Supplies 5781 - Indernet 5780 - Office Supplies 5781 - Office Supplies 5780 - Tarvel 5780 - Tarvel 5780 - Security 5780 - Vehicia & Mieage Expense 5781 - Office Supplies 5788 - Security 5780 - Vehicia & Mieage Expense 5781 - Office Supplies 5782 - Vehicia & Mieage Expense 5784 - Workshop & Meeting Expense 5784 - Workshop & Meeting Expense	() 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6,001 1,459 2,649 8,655 18,021 3,882 2,169 0 0 527 775 0 0 0 289 24,734 0 1,854 0 0 0 0 0 0 0 0 1,854 1,00 1,854 1,100 1,854 1,100 1,854 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,000 1,100 1,000 1	7,400 490 0 0 12,375 2,719 1,245 0 0 2,430 0 2,430 0 2,430 0 400 340 2,900 340 0 2,280 2,280 2,280 2,280 0,2840 0 0 60 103,030 60 0 0 0 0 0 0 0 1,455 5,275,	6,200 1,530 2,760 8,940 18,560 4,030 4,030 4,030 4,040 2,270 #VALUEI #VAL	372 59 0 14 0 21 0 8 596 0 51 0 0 51 0 0 4 4 2,485 38 2 0	470 30 142 943 160 60 70 280 40 830 70 830 70 80 20 110 30 2,601 27 5,263	170 50 80 250 110 110 70 20 30 70 20 30 10 60 60 10 2,560 40 10 5,000	1,036 252 0 457 1,495 3,112 670 0 0 134 0 0 0 134 0 0 0 0 3,753 0 0 0 0 0 0 0 222 15,661 15,652 15,654 2241 16 2 28,106	670 240 4,502 236 111 210 210 60 50 140 300 3,300 0 0 0 20 420 0 9,282 38 38	1,070 280 480 1,540 3,210 700 100 140 430 390 100 140 60 3,870 330 330 330 330 16,140 16,140 250 20 0 20 00	546 133 0 241 787 1638 353 558 558 558 197 0 0 48 48 0 0 0 0 26 5 5 1,976 0 0 188 0 0 0 12 8,243 0 0 12 12 77 12 78 14 14 32 12 12 12 14 14 14 14 17 16 16 16 16 16 16 16 16 16 16 16 16 16	1,320 80 1,932 297 145 530 250 80 60 280 40 40 3,710 80 80 40 0 14,269 87 24,000	570 140 220 820 370 370 210 50 80 30 2,040 180 180 2,040 180 140 10 15,480	491 119 0 217 708 3182 322 177 0 0 43 322 43 43 0 0 0 43 0 0 0 0 24 4 1,778 0 0 0 152 0 0 0 152 0 0 111 7,418 114 7,71 7,718 7,717 7,718 7,718 7,717 7,718 7,719 7,718 7,719 7,718 7,719 7,718 7,719 7,718 7,719 7,718 7,719 7,718 7,719 7,718 7,719 7,718 7,719 7,718 7,719 7,718 7,719 7,718 7,719 7,718 7,719 7,718 7,719 7	670 0 409 245 117 210 110 0 30 280 40 1,650 0 1,650 30 210 0 7,308 50 11,599	510 130 230 7,520 330 340 190 50 70 70 30 1.840 160 20 7,650 120 10 0 13,940	2.728 663 0 1.204 3.934 1.764 1.769 0 0 0 240 0 0 0 0 352 352 352 0 0 0 0 0 352 842 842 842 842 0 0 0 5 9 878 842 842 842 842 842 842 842 842 842 84	3,280 140 6,143 3,831 1,416 682 790 630 130 130 130 130 130 130 130 130 130 1	2.810 690 1.240 4.060 8.440 1.820 1.850 1.020 250 370 140 10,180 870 70 42,460 650 50 10 76,599	1,036 252 0 457 1,495 670 0 0 91 91 0 134 0 0 134 0 0 50 3,753 0 0 0 0 222 15,661 15,561 15,561 22,241 16 2,28,369	990 0 5,900 1,559 435 147 530 190 60 550 550 550 70 2,890 0 2,890 0 2,890 0 2,890 0 2,1,541 158	1,070 260 480 3,210 700 710 390 100 140 60 3,870 330 330 330 16,140 250 20 20 20 23,310
к H1	In Kind Contributions 4466 - Donations in Kind	0	68.000	68.000	68.000	17.000	17.000	17 000	0	0	0	17 000	17.000	17.000	17.000	17 000	17.000	17.000	17 000	17 000	0	0	0
	4466 - Donations in Kind - Volunteer Labor - F 4468 - Donations in Kind - Board Hours	0	41,400 9,120	41,400 9,120	41,400 9,120		6,900 1,519	6,900 1.519	6,900 1,519	6,900 1.519	6,900 1,519	6,900 1.520	6,900 1.520	6,900 1.520	6,900 1,520	6,900	6,900 1.520	6,900 1,520	6,900 1.520	6,900	6,900 1.520	6,900 1,520	6,900 1,520
H2	4468 - Donations in Kind - Board Hours Total In Kind Contributions	0	9,120 109,400	9,120 109,400	9,120 109,400	1,519 23,900	1,519 23,900	1,519 23,900	1,519 6,900	1,519 6,900	1,519 6,900	1,520 23,900	1,520 23,900	1,520 23,900	1,520 23,900	1,520 23,900	1,520 23,900	1,520 23,900	1,520 23,900	1,520 23,900	1,520 6,900	1,520 6,900	1,520 6,900
к н1 к	Total EXPENSES	(0)	273,668	272,828	#VALUE!	28,665	29,163	28,900	35,006	26,699	35,930	38,832	47,900	39,380	37,337	35,499	37,840	98,560	103,010	100,890	35,269	42,600	36,210
H1	Net Profit	(9,677)	(4,250)	12,089	#VALUE!	330	(1)	0	(7,178)	1	0	6,697	0	0	(1,209)	1	0	1,630	(1)	0	5,157	1	0
K																							