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DISCUSSION PAPER

- ➤ What are MDCs and what do they do?
 - ✓ land development
 - ✓ owned by municipality (typically wholly-owned)
 - ✓ Community Charter; Business Corporations Act

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- ➤ What are MDCs and what do they do?
 - √ land development
 - ✓ urban revitalization within specified area(s)
 - ✓ collaboration and partnerships are central

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DISCUSSION PAPER

- ➤ What are MDCs and what do they do?
 - ✓ similar to but distinct from Economic Development Corporations, and from Municipal Housing Corporations



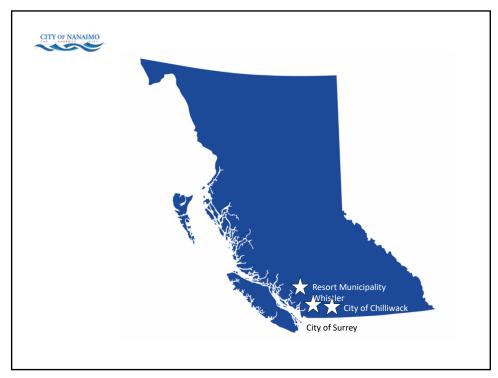
- ➤ Why do some municipalities choose MDCs?
 - ✓ considered effective at attracting investment to areas in need of revitalization, and/or types of development
 - ✓ appeal to private partners
 - √ tap in to expertise in development
 - ✓ nimble since not constrained by procedures and practices necessary to City Hall
 - ✓ manage risk

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DISCUSSION PAPER

➤ Who is using them?







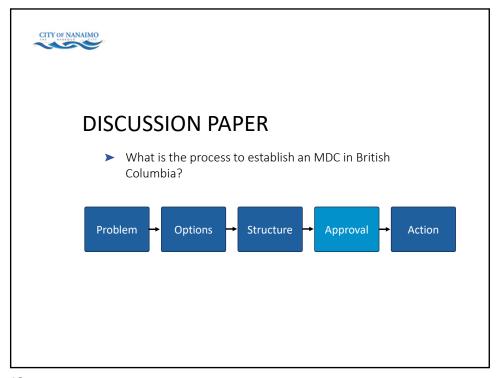
- ➤ How are they governed?
 - ✓ autonomous board of directors
 - ✓ composition reflects (ideally) the special-purpose nature of corporation
 - ✓ accountable to shareholder for performance
 - ✓ oversees lean staff of individuals with expertise in development

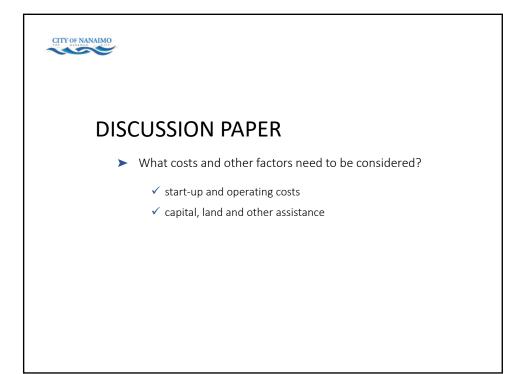
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DISCUSSION PAPER

- ➤ How are they governed?
 - ✓ municipality is the shareholder with rights under legislation, articles and agreements
 - ✓ extent of control critical







- ➤ What costs and other factors need to be considered?
 - ✓ control
 - ✓ clear mandate
 - ✓ private sector interest
 - ✓ qualified directors
 - ✓ salary expectations
 - ✓ potential for friction
 - ✓ competition

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COMMENTS & DISCUSSION

