ATTACHMENT B

NANAIMO YACHT CLUB 400 Newcastle Avenue, Nanaimo, BC June 2021

We appreciate this opportunity to review the lease the Nanaimo Yacht Club has with the City Of Nanaimo.

Some reviewers of our lease may not be familiar with our Club, so we would like to give an overview and list some of our contributions to the City of Nanaimo.

History of the Nanaimo Yacht Club

- First established 1931
- We are celebrating our 90th birthday this year.
- We are the only boat moorage facility on the waterfront that is not a private business, but a not-forprofit society established to encourage a safe, on-the-water boating and sailing experience.
- All costs of running the Club is borne by members.
- Our members are from all walks of life, teachers, mill workers, forestry workers city workers, entrepreneurs, technicians and so on. No, we're not a club for the "rich and famous" of Nanaimo.
- Our Club has been built by volunteers. A prime illustration of this is the almost-completed "A" Shed project which had a budget of \$700,000 that was built almost exclusively by Club members.
- We employ two full time and two part time employees.
- Six to eight summer students are hired over the summer
- Current membership is about 735 of whom thirty are junior members and ninety senior members.
- Our moorage capacity is about 370 slips.

Benefits of the Nanaimo Yacht Club to our Community

- We act as City Ambassadors by welcoming out-of-town visitors.
- 900 boat nights at our Club during the latest pre-COVID year, feeding our local economy by an estimated \$450,000.
- We provide the only junior sailing school in our area, to which we subsidize \$20,000 per annum and proud to do so. This year, our NYC Sailing School was nominated for Greater Nanaimo Chamber of Commerce Business Awards in two not-for-profit categories.
- Our guests impressions of Nanaimo: Gorgeous Harbour, Pretty City, Nice Walkway, Wonderful Club facilities and services, so great to see young people learning how to sail.
- Flowers and flags always welcome local passersby.
- We provide our upper hall to various Nanaimo organizations for their meetings free of charge, including: Probus, Nanaimo Power and Sail Squadron, Blue Water Cruising Society, RCM-SAR among others.

Nanaimo Yacht Club Annual Impact on the Local Economy June 2021

Impact on the Local Economy	Estimated Impact
Visitors to Nanaimo	
- Annual Visit of 900 Boats (est. \$500/boat)	
	\$450,000
Annual Basil Hobbs SIN Regatta	
- 30 Visiting Boats	\$20,000
Subsidized Junior Sail Training Programs	
- 200+ Students with 10 weeks of	
programs	\$20,000
Summer Student Employment	
- 8 Students	\$45,000
370 Club Members Local Expenditures	
- Repairs, supplies, fuel, insurance, etc.	
(est. \$2,500/boat)	\$925,000
Club Facilities Spending	
Staff Wages	\$195,000
Maintenance	\$100,000
Utilities	\$75,000
Property Tax and Lease	\$230,000
Community Involvement	
Financial Donations	
- City Museum, Harbour Watch, Marine	
Parks	\$4,000
Non-Financial Donations	
- Use of Hall Facility, Moorage for RCMP	
Vessel	
Community Events	
- Harbour Christmas Light Cruise,	
Children's Easter Egg Hunt on Newcastle	
Ave., Silly Boat Regatta, MS/Visually	
Impaired Cruise, Dragon Boat Festival	
Total Estimated Impact	\$2,064,000