



Nanaimo Airport – Service Area

PRIMARY SERVICE AREA
GREATER SERVICE AREA

Primary Service Area Catchment – approx. 400,000 people



Nanaimo Airport - Growth & Economic Impact – Pre COVID 19

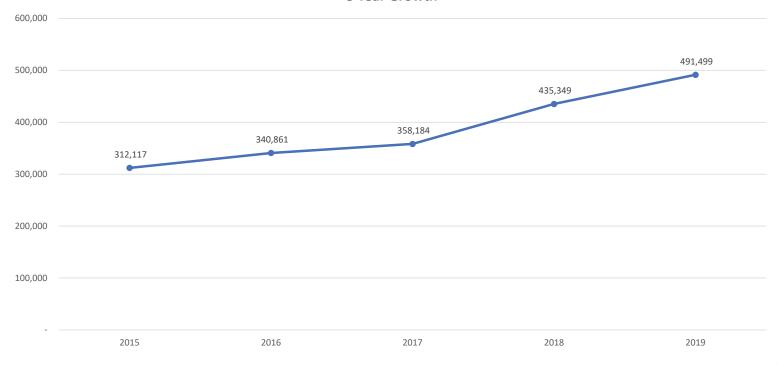
	Passengers						
	Airport	2010	2018	Growth			
+	Kelowna	1.36M	2.03M	49%			
+	Victoria	1.5M	1.92M	28%			
+	PG	390k	496k	27%			
+	Comox	297k	420k	41%			
>	Nanaimo	164k	491k	199%			

Est. Economic Impact (Direct & Indirect)

		2026	2031	2036
+	Total (jobs)	2,755	3,510	4,255
+	Total (\$M)	\$486	\$614	\$741
+	Total (passengers)	484K	555K	628K

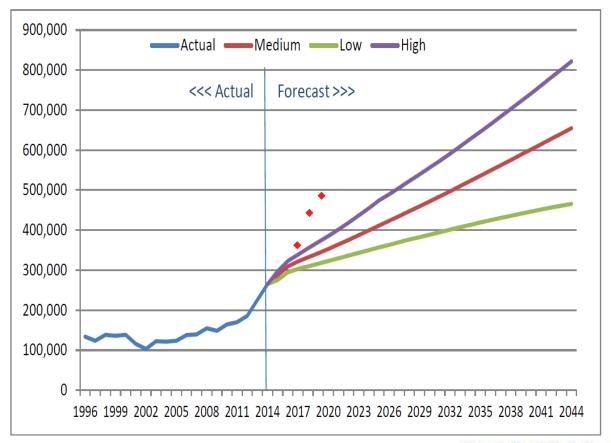
Annual Passenger Growth – 57% growth in 5 years





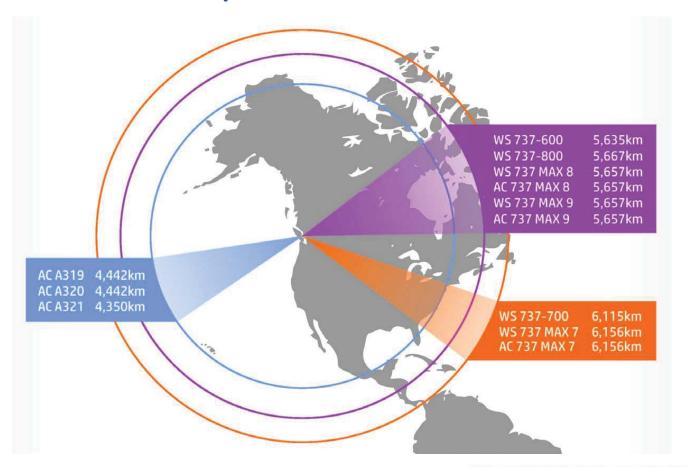


SNC Lavalin Projections





Route Development – Potential Growth Areas



Your Island Gateway to the World

Covid 19 - Impacts on Monthly Passenger Numbers



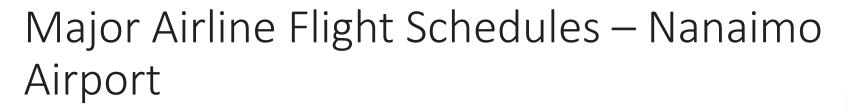


Jan-19 Feb-19 Mar-19 Apr-19 May-19 Jun-19 Jul-19 Aug-19 Sep-19 Oct-19 Nov-19 Dec-19 Jan-20 Feb-20 Mar-20 Apr-20 May-20 Jun-20 Jul-20 Aug-20 Sep-20 Oct-20 Nov-20 Dec-20 Jun-20 Jun-20 Jun-20 Jun-20 Jun-20 Sep-30 Oct-20 Nov-20 Dec-20 Jun-20 Ju

Your Island Gateway to the World



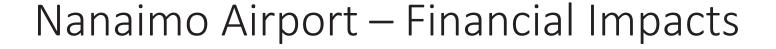
- Air Canada
 - "Air Canada ending services to 8 cities, suspending 30 regional routes"
 - "Air Canada to lay off 20,000 workers amid travel industry collapse"
 - More than ½ work force
- Westjet
 - "Westjet announces organizational changes to secure its future"
 - "Contract out airport operations"
 - "3,333 employees across the country will be affected"



- Air Canada
 - 2019
 - 7 flights daily to Vancouver
 - 2 flights daily to Calgary
 - 1 flight daily to Toronto
 - 2020
 - 3 flights daily to Vancouver
 - 0 flights daily to Calgary
 - 0 flights daily to Toronto



- Westjet
 - 2019
 - 2 flights daily to Vancouver
 - 3 flights daily to Calgary
 - 2020
 - 6 flights weekly to Calgary



- Nanaimo Airport Financial Operating Plan 2020 to 2024 (approved November 12, 2019)
 - Projected Passengers
 - 2020 510,516
 - 2024 694,000
 - Board Approved Surplus in 2020 of \$2,514,950
 - Surplus directed to Capital Improvement Program
- Financial Forecast
 - 2020 Passenger Forecast 208,840
 - Projected Net Loss of \$1.73 million
 - Net cash flow deficit of \$560,000



Nanaimo Airport – COVID 19 Response

- Financial
 - Canada Emergency Wage Subsidy (CEWS)
 - Defer all new hiring
 - Defer non-essential maintenance
 - Defer non-essential training
 - Defer Route Development Marketing
 - Reduce contracted services
- Focus on Safety
 - https://www.youtube.com/watch?v=MGrHKG1b 8M





- Rebuild confidence of public to travel again, when ready Safety First Environment
- Ensure RDN's OCP and Land Use Bylaw amendments don't infringe on federal jurisdiction of Nanaimo Airport to develop its property to support financial, social and environmental objectives, and be a major driver of the regional economy
- Create local political champions of Nanaimo Airport at local, regional, provincial and federal orders of government

